

**CAHPERD**  
**Profit & Loss Budget vs. Actual**  
 June 1, 2011 through February 7, 2012

	Jun 1, '11 - ...	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4-1000 · Memberships - Totals	66,253.00	153,262.00	(87,009.00)	43.2%
4-1040 · Affiliate Memberships	0.00	0.00	0.00	0.0%
4-1070 · Charitable Grants	87.00	13,400.00	(13,313.00)	0.6%
4-1071 · LOGO Shop - E-Commerce	0.00	2,000.00	(2,000.00)	0.0%
4-1072 · Sponsorships	30,000.00	50,000.00	(20,000.00)	60.0%
4-1073 · Committee Fundraisers	0.00	7,500.00	(7,500.00)	0.0%
4-1074 · Fundraising Events & Projects	271.01	3,600.00	(3,328.99)	7.5%
4-1075 · Social,Online& New Media Campgn	980.55	3,700.00	(2,719.45)	26.5%
4-1080 · AAHPERD Conference Rebate	0.00	0.00	0.00	0.0%
4-1300 · State Administrative Off Fees	0.00	0.00	0.00	0.0%
4-2000 · PE Summit Income	0.00	0.00	0.00	0.0%
4-2500 · HPERD Regional Workshop Income	3,553.00	13,141.00	(9,588.00)	27.0%
4-3000 · APE Conference Income	53,805.80	64,275.00	(10,469.20)	83.7%
4-3500 · Middle School Workshops	0.00	0.00	0.00	0.0%
4-4000 · State Conference Income	95,013.08	253,825.00	(158,811.92)	37.4%
4-4400 · SW Dance/Acro-Sports Income	570.00	58,480.00	(57,910.00)	1.0%
4-4550 · CA Future Teachers Wksp Income	0.00	0.00	0.00	0.0%
4-4600 · Golfreation 2012 Income	1,500.00	44,200.00	(42,700.00)	3.4%
4-5000 · PE Standands Wksp	0.00	0.00	0.00	0.0%
4-5100 · CA Endowment Grant	43,331.41	43,331.41	0.00	100.0%
4-5253 · Jump Rope and Hoops for Heart	65,778.58	65,778.00	0.58	100.0%
4-5300 · Leadership Retreat	0.00	0.00	0.00	0.0%
4-5500 · Advertising Income	1,953.33	6,535.00	(4,581.67)	29.9%
4-5550 · Future Prof Leader Retreat	0.00	0.00	0.00	0.0%
4-6000 · Misc Income	30.00	2,500.00	(2,470.00)	1.2%
4-6013 · Misc/LOGO SHOP Sales	1,606.55	1,000.00	606.55	160.7%
4-7000 · CAHPERD DivisionsSections&Units	6,130.00	42,049.00	(35,919.00)	14.6%
4-7125 · 2 N Central Dist Funds Earned	0.00	0.00	0.00	0.0%
4-8000 · Authorize.net	0.00	0.00	0.00	0.0%
4-9000 · Investment Interest Income	0.00	0.00	0.00	0.0%
4-9001 · Balance of Previous Budget	0.00	0.00	0.00	0.0%
4-9017 · Interest Income	576.12	0.00	576.12	100.0%
4-9115 · American Funds	0.00	0.00	0.00	0.0%
4-9116 · Best of America	0.00	0.00	0.00	0.0%
4-9200 · Building Campaign	0.00	0.00	0.00	0.0%
4-9500 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
4-9550 · Adjust Prior Year Accounts	0.00	0.00	0.00	0.0%
4-9999 · (Increase) Decrease in Market	0.00	0.00	0.00	0.0%
43300 · Direct Public Grants	0.00	0.00	0.00	0.0%
43400 · Direct Public Support	0.00	0.00	0.00	0.0%
44400 · Government Contracts	0.00	0.00	0.00	0.0%
44500 · Government Grants	0.00	0.00	0.00	0.0%

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44800 · Indirect Public Support	0.00	0.00	0.00	0.0%
45000 · Investments	0.00	0.00	0.00	0.0%
46400 · Other Types of Income	0.00	0.00	0.00	0.0%
47200 · Program Income	0.00	0.00	0.00	0.0%
47500 · Rentals	0.00	0.00	0.00	0.0%
47700 · Rev Released from Restrictions	0.00	0.00	0.00	0.0%
48400 · Securities	0.00	0.00	0.00	0.0%
49000 · Special Events Income	0.00	0.00	0.00	0.0%
8-0005 · Members In Common	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<b>371,439.43</b>	<b>828,576.41</b>	<b>(457,136.98)</b>	<b>44.8%</b>
<b>Cost of Goods Sold</b>				
50000 · Cost of Goods Sold	0.00	0.00	0.00	0.0%
50700 · Cost of Sales - Inventory Sales	0.00	0.00	0.00	0.0%
<b>Total COGS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Gross Profit</b>	<b>371,439.43</b>	<b>828,576.41</b>	<b>(457,136.98)</b>	<b>44.8%</b>
<b>Expense</b>				
1040 · Seminars/Training	0.00	0.00	0.00	0.0%
1201 · Educational Affairs	0.00	0.00	0.00	0.0%
4000 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
6-1000 · State Office	176,877.06	247,803.00	(70,925.94)	71.4%
6-1005a · Discretionary	0.00	0.00	0.00	0.0%
6-1007 · Administrative Assistant	0.00	0.00	0.00	0.0%
6-1020 · External Consultants	60,065.42	56,493.00	3,572.42	106.3%
6-1031 · State Office Rent	0.00	0.00	0.00	0.0%
6-1032 · Rent State Office	14,024.25	20,699.00	(6,674.75)	67.8%
6-1033 · Prtng/Pub(Graphic Designs)	11,630.27	12,550.00	(919.73)	92.7%
6-1033a · Journal Publication	0.00	0.00	0.00	0.0%
6-1033d · Other/St. Office Prtng/Copying	0.00	0.00	0.00	0.0%
6-1035 · Travel Expenses	0.00	0.00	0.00	0.0%
6-1040 · General Office Expense	31,602.11	46,547.00	(14,944.89)	67.9%
6-1060 · Liability Insurance	0.00	11,966.00	(11,966.00)	0.0%
6-1065 · State Office Expense Allocated	(47,131.48)	0.00	(47,131.48)	100.0%
6-1066 · Sponsorships/Corporate Members	0.00	0.00	0.00	0.0%
6-1074 · Fundraising Evnts&Proj Expense	1,036.42	0.00	1,036.42	100.0%
6-1075 · Jump Event Expense	92.14	0.00	92.14	100.0%
6-1100 · Program Disbursements	13,631.66	28,640.00	(15,008.34)	47.6%
6-1101 · LRP Projects	0.00	0.00	0.00	0.0%
6-1107 · LRP-Brochure	0.00	0.00	0.00	0.0%
6-1112 · Buddy Up Buttons	0.00	0.00	0.00	0.0%
6-1114 · LRP-Restucture Process	0.00	0.00	0.00	0.0%
6-1192 · Other Committees	0.00	0.00	0.00	0.0%

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6-1229 · Life Membership Plan	0.00	0.00	0.00	0.0%
6-1311 · Chronicle Printing	0.00	0.00	0.00	0.0%
6-2000 · PE Summit Expense	0.00	0.00	0.00	0.0%
6-2500 · HPERD Regional Wrkshp Expense	3,383.84	6,474.00	(3,090.16)	52.3%
6-3000 · APE Conf Expense	54,246.08	46,653.00	7,593.08	116.3%
6-3500 · Middle School Workshop	0.00	0.00	0.00	0.0%
6-4000 · State Conference Expense	11,353.06	170,233.00	(158,879.94)	6.7%
6-4002 · Speakers/VIP's Honorarium	0.00	0.00	0.00	0.0%
6-4023 · State Conf Evaluations	0.00	0.00	0.00	0.0%
6-4039a · Ice Rink	0.00	0.00	0.00	0.0%
6-4046 · State Conf Music Licensing	0.00	0.00	0.00	0.0%
6-4049 · State Conf Photo Copy	0.00	0.00	0.00	0.0%
6-4060 · State PrePublicity/Flyers	0.00	0.00	0.00	0.0%
6-4082 · Superbowl of Excellence	0.00	0.00	0.00	0.0%
6-4093 · State Conference T's	0.00	0.00	0.00	0.0%
6-4094 · State Conf Fun Run T-Shirts	0.00	0.00	0.00	0.0%
6-4123 · Deaf Interpreter	0.00	0.00	0.00	0.0%
6-4400 · SW Dance/Acro-Sports Wksp Exp	0.00	43,248.00	(43,248.00)	0.0%
6-4424 · Acro-Sports Promotional Items	0.00	0.00	0.00	0.0%
6-44400 · Acro-Sports State Office Exp	0.00	0.00	0.00	0.0%
6-4515 · APE Wksp Publicity	0.00	0.00	0.00	0.0%
6-4516 · Printing	0.00	0.00	0.00	0.0%
6-4520 · APE Wksp Syllabus Program	0.00	0.00	0.00	0.0%
6-4521 · Notebooks	0.00	0.00	0.00	0.0%
6-4530 · APE Wksp Registration Expense	0.00	0.00	0.00	0.0%
6-4538 · BPE Wksp Purchases For Sale	0.00	0.00	0.00	0.0%
6-4540 · T-Shirts	0.00	0.00	0.00	0.0%
6-4543 · APE Wksp CAHPERD Expense	0.00	0.00	0.00	0.0%
6-4550 · CA Future Teachers Wksp Expense	0.00	0.00	0.00	0.0%
6-4600 · Golfrecreation 2012 Expense	5,080.96	25,498.00	(20,417.04)	19.9%
6-5000 · PE Standand Wksp	0.00	0.00	0.00	0.0%
6-5100 · CA Endowment Grant Project	41,887.87	43,331.41	(1,443.54)	96.7%
6-5250 · Jump Rope - Heart/Hoops	214.04	2,000.00	(1,785.96)	10.7%
6-5300 · Leadership	0.00	0.00	0.00	0.0%
6-5400 · Planned Savings	0.00	0.00	0.00	0.0%
6-5425 · Misc Expense	0.00	0.00	0.00	0.0%
6-5450 · Fitnessgram Workshop	0.00	0.00	0.00	0.0%
6-5500 · Contingency Fund/Unexpected Ex	0.00	0.00	0.00	0.0%
6-7000 · CAHPERD Div & Sections General	7,188.93	13,564.00	(6,375.07)	53.0%
6-8925 · Depreciation Expense	0.00	0.00	0.00	0.0%
6-9340 · Misc Expense/Designated Funds	0.00	0.00	0.00	0.0%
6-9345 · Foundation	0.00	0.00	0.00	0.0%
6-9550 · Adjust Prior Year Entries	662.45	0.00	662.45	100.0%
6-9999 · Uncategorized Expenses	0.00	0.00	0.00	0.0%

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60300 · Awards and Grants	0.00	0.00	0.00	0.0%
60900 · Business Expenses	0.00	0.00	0.00	0.0%
62100 · Contract Services	0.00	0.00	0.00	0.0%
62800 · Facilities and Equipment	0.00	0.00	0.00	0.0%
65000 · Operations	0.00	0.00	0.00	0.0%
65100 · Other Types of Expenses	0.00	0.00	0.00	0.0%
68300 · Travel and Meetings	0.00	0.00	0.00	0.0%
9-0006 · Foundation Member Support	0.00	0.00	0.00	0.0%
9-0007 · CAHPERD Foundation Friends Fund	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>385,845.08</b>	<b>775,699.41</b>	<b>(389,854.33)</b>	<b>49.7%</b>
<b>Net Ordinary Income</b>	<b>(14,405.65)</b>	<b>52,877.00</b>	<b>(67,282.65)</b>	<b>(27.2)%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
4-7101 · Logo Shop	0.00	0.00	0.00	0.0%
70400 · Other Changes In Net Assets	0.00	0.00	0.00	0.0%
70600 · Unrealized Gains and Losses	0.00	0.00	0.00	0.0%
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Other Expense</b>				
6-8101 · Logo Shop - Inventory	0.00	0.00	0.00	0.0%
80000 · Ask My Accountant	0.00	0.00	0.00	0.0%
80100 · Capital Purchases	0.00	0.00	0.00	0.0%
80200 · Payments to Affiliates	0.00	0.00	0.00	0.0%
80300 · Additions to Reserves	0.00	0.00	0.00	0.0%
80400 · Program Admin Allocations	0.00	0.00	0.00	0.0%
9-0005 · Other Expense	0.00	0.00	0.00	0.0%
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Income</b>	<b>(14,405.65)</b>	<b>52,877.00</b>	<b>(67,282.65)</b>	<b>(27.2)%</b>